



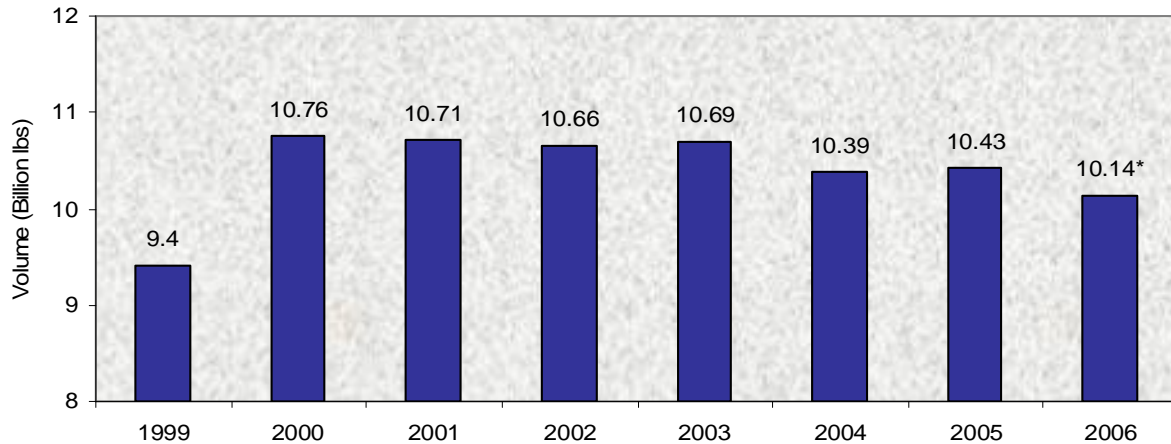
FRESH PRODUCE EXPORTS FROM U.S.

This PMA member service was compiled by the Produce Marketing Association
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Notes: *This Fact Sheet provides the most current information available at the time of publication.
 Sources of all information are given at the end of this Fact Sheet under "References."*

VOLUME OF FRESH PRODUCE EXPORTS

Fig. 1 - Fresh produce exports forecast to drop 2% in 2006



*Forecast

Fig. 2 - Fresh vegetable exports drop 5% in 2006

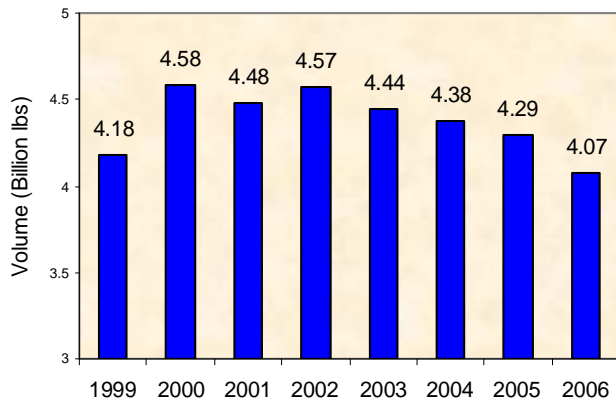
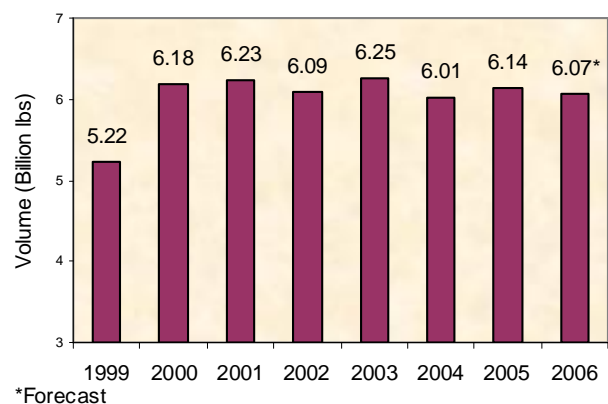


Fig. 3 - Fresh fruit exports to change little in 2006



*Forecast



TRENDS IN EXPORTS OF FRESH VEGETABLES

Fig. 4 – Vegetable Exports Volume (Million lbs)

| Vegetable | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 |
|-------------------------|------|------|------|------|------|------|------|------|------|
| Artichokes | 5 | 8 | 6 | 7 | 6 | 6 | 15 | 11 | 11 |
| Asparagus | 35 | 38 | 40 | 32 | 39 | 29 | 26 | 23 | 17 |
| Beans, snap | 76 | 72 | 68 | 56 | 53 | 51 | 82 | 78 | 62 |
| Broccoli | 300 | 329 | 398 | 349 | 343 | 311 | 315 | 315 | 305 |
| Cabbage | 100 | 89 | 85 | 86 | 91 | 99 | 87 | 94 | 93 |
| Carrots | 256 | 262 | 276 | 309 | 352 | 331 | 284 | 284 | 253 |
| Cauliflower | 176 | 191 | 162 | 174 | 194 | 187 | 182 | 187 | 180 |
| Celery | 272 | 271 | 262 | 249 | 248 | 260 | 266 | 269 | 255 |
| Corn | 94 | 89 | 102 | 113 | 115 | 133 | 133 | 136 | 144 |
| Cucumbers | 51 | 53 | 57 | 62 | 54 | 48 | 47 | 47 | 46 |
| Eggplant | 20 | 23 | 23 | 23 | 23 | 23 | 21 | 21 | 21 |
| Garlic | 69 | 67 | 57 | 57 | 52 | 51 | 48 | 54 | 48 |
| Lettuce, Head | 405 | 390 | 374 | 379 | 425 | 454 | 476 | 450 | 364 |
| Lettuce, Leaf & Romaine | 282 | 301 | 367 | 390 | 467 | 434 | 490 | 486 | 462 |
| Mushrooms | 11 | 16 | 15 | 12 | 8 | 7 | 9 | 9 | 4 |
| Onions | 620 | 660 | 763 | 708 | 637 | 679 | 624 | 668 | 659 |
| Peppers, Bell | 128 | 146 | 158 | 162 | 161 | 159 | 163 | 156 | 140 |
| Potatoes | 651 | 579 | 642 | 579 | 647 | 541 | 434 | 586 | 597 |
| Spinach | 34 | 38 | 43 | 55 | 63 | 62 | 56 | 47 | 38 |
| Squash | 7 | 8 | 8 | 9 | 8 | 8 | 8 | 9 | 8 |
| Tomatoes | 286 | 334 | 410 | 398 | 332 | 314 | 369 | 327 | 318 |

TRENDS IN EXPORTS OF FRESH FRUITS

Fig. 5 – Fruit Exports Volume (Million lbs)

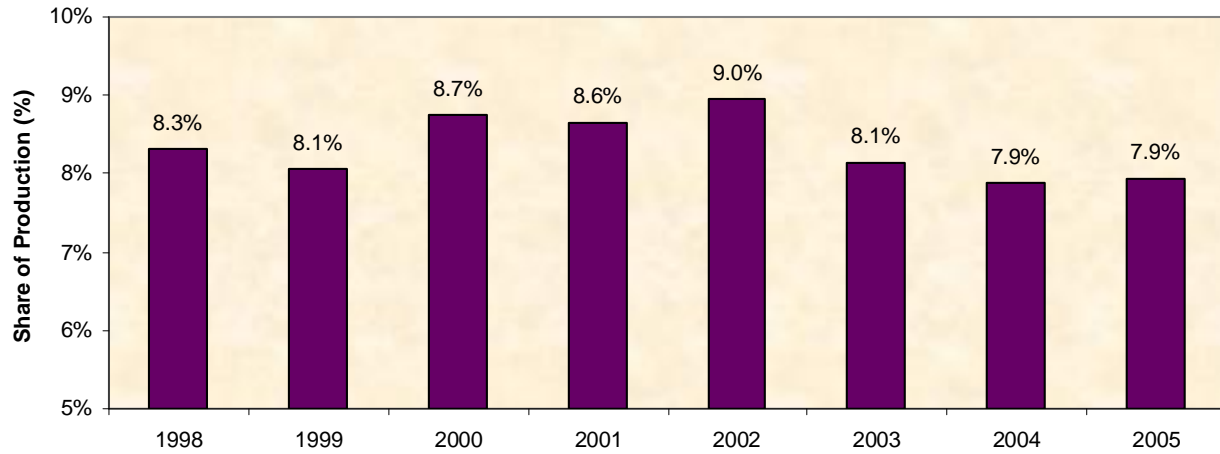
| Fruit | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006* |
|--------------------------|------|------|------|------|------|------|------|------|-------|
| Apples | 1233 | 1335 | 1408 | 1525 | 1262 | 1165 | 1046 | 1497 | 1487 |
| Apricots | 15 | 20 | 14 | 17 | 17 | 19 | 15 | 12 | 12 |
| Avocados | 8 | 14 | 6 | 4 | 4 | 3 | 4 | 3 | 12 |
| Blueberries | 6 | 23 | 43 | 40 | 35 | 44 | 33 | 49 | 46 |
| Cantaloupes | 144 | 154 | 156 | 146 | 156 | 146 | 159 | 162 | 146 |
| Cherries, Sweet | 84 | 92 | 94 | 93 | 80 | 107 | 94 | 102 | 86 |
| Grapefruit | 850 | 936 | 862 | 844 | 897 | 794 | 767 | 472 | 566 |
| Grapes | 456 | 527 | 639 | 658 | 678 | 641 | 700 | 809 | 838 |
| Honeydew | 39 | 46 | 47 | 49 | 47 | 39 | 42 | 46 | 46 |
| Kiwis | 13 | 15 | 12 | 13 | 14 | 16 | 17 | 15 | 23 |
| Lemons | 250 | 244 | 237 | 240 | 210 | 238 | 211 | 220 | 220 |
| Limes | 9 | 8 | 8 | 9 | 7 | 5 | 5 | 8 | - |
| Mandarins/Clementines | 31 | 62 | 31 | 33 | 37 | 44 | 40 | 39 | 43 |
| Mangos/Guavas | 23 | 30 | 23 | 15 | 12 | 14 | 17 | 16 | 15 |
| Oranges | 1378 | 524 | 1216 | 1174 | 1155 | 1438 | 1315 | 1274 | 1211 |
| Papaya | 13 | 12 | 11 | 14 | 11 | 12 | 10 | 10 | 7 |
| Peaches/Nectarines | 176 | 221 | 255 | 293 | 272 | 271 | 233 | 232 | 174 |
| Pears | 319 | 315 | 365 | 368 | 366 | 361 | 366 | 317 | 327 |
| Pineapple | 20 | 22 | 27 | 26 | 28 | 27 | 33 | 34 | 32 |
| Plums | 119 | 124 | 138 | 141 | 134 | 146 | 81 | 114 | 99 |
| Raspberries/Blackberries | 11 | 15 | 15 | 16 | 26 | 29 | 64 | | 34 |
| Strawberries | 115 | 113 | 117 | 136 | 128 | 156 | 196 | 183 | 207 |
| Tangerines | 51 | 31 | 62 | 30 | 34 | 32 | 37 | 28 | 43 |
| Watermelon | 245 | 292 | 293 | 249 | 365 | 341 | 424 | 350 | 297 |

*Forecast

EXPORT SHARE OF FRESH PRODUCE PRODUCTION

Vegetables

Fig. 6 - 7.9% of vegetable production was exported in 2005



Fruits

Fig. 7 - 27.8% of fruit production was exported in 2005



EXPORT SHARE OF FRESH PRODUCE BY ITEM (2005)

Fig. 8 – Exports share of fresh fruit and vegetable production in 2005

| Vegetable | U.S. Production (million lbs) | Exports (million lbs) | Exports % Total Supply | Fruit | US Production (million lbs) | Exports (million lbs) | Exports % Total Supply |
|-------------------------|-------------------------------|-----------------------|------------------------|--------------------|-----------------------------|-----------------------|------------------------|
| Artichokes | 87 | 11 | 13% | Apples | 6183 | 1497 | 24% |
| Asparagus | 114 | 23 | 20% | Apricots | 48 | 12 | 25% |
| Beans | 554 | 78 | 14% | Avocados | 560 | 3 | 1% |
| Broccoli | 1803 | 315 | 17% | Blueberries | 124 | 49 | 40% |
| Cabbage | 2428 | 94 | 4% | Cantaloupes | 2112 | 162 | 8% |
| Carrots | 2692 | 284 | 11% | Cherries, Sweet | 334 | 102 | 31% |
| Cauliflower | 616 | 187 | 30% | Grapefruit | 1206 | 472 | 39% |
| Celery | 1965 | 269 | 14% | Grapes | 1990 | 809 | 41% |
| Corn | 2702 | 136 | 5% | Honeydew | 487 | 46 | 9% |
| Cucumbers | 969 | 47 | 5% | Kiwis | 74 | 15 | 20% |
| Eggplant | 174 | 21 | 12% | Lemons | 1318 | 220 | 17% |
| Garlic | 477 | 54 | 11% | Oranges | 3888 | 1274 | 33% |
| Lettuce, Head | 6575 | 450 | 6% | Papaya | 31 | 10 | 32% |
| Lettuce, Leaf & Romaine | 3582 | 486 | 14% | Peaches/Nectarines | 1505 | 232 | 15% |
| Mushrooms | 714 | 9 | 12% | Pears | 1012 | 317 | 31% |
| Onions | 6521 | 668 | 10% | Pineapple | 212 | 34 | 16% |
| Peppers, Bell | 1604 | 156 | 10% | Plums | 342 | 114 | 33% |
| Potatoes | 12428 | 586 | 5% | Strawberries | 1810 | 183 | 10% |
| Spinach | 758 | 47 | 6% | Tangerines | 622 | 28 | 5% |
| Squash | 833 | 9 | 1% | Watermelon | 3840 | 350 | 9% |
| Tomatoes | 4220 | 367 | 9% | | | | |

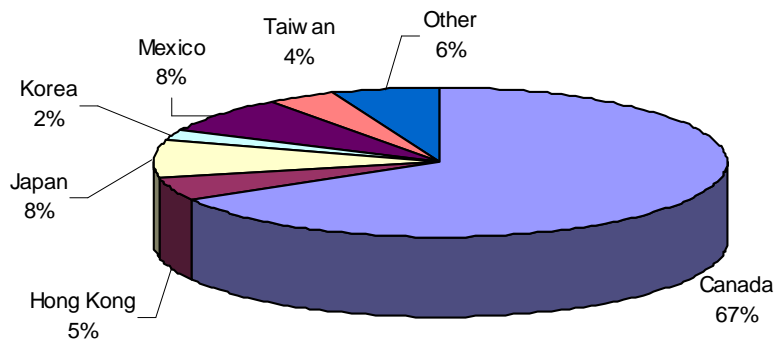
MAJOR COUNTRY OF EXPORT (2005)

Vegetables

Fig. 9 – Major country of fresh vegetable exports

| Vegetable | Major Country of Export | Volume Exported to Country (Million lbs) | Total U.S Exports (Million lbs) | % of Total Export of Vegetable |
|-----------------|-------------------------|--|---------------------------------|--------------------------------|
| Artichokes | Mexico | 5 | 11 | 45% |
| Asparagus | Canada | 12 | 23 | 52% |
| Beans, Snap | Canada | 66 | 78 | 85% |
| Broccoli | Canada | 142 | 315 | 45% |
| Cabbage | Canada | 76 | 94 | 81% |
| Carrots\Turnips | Canada | 218 | 284 | 77% |
| Cauliflower | Canada | 122 | 187 | 65% |
| Celery | Canada | 190 | 269 | 71% |
| Corn | Canada | 88 | 136 | 65% |
| Cucumbers | Canada | 42 | 47 | 89% |
| Eggplant | Canada | 19 | 21 | 90% |
| Garlic | Mexico | 6 | 11 | 55% |
| Green Peas | Canada | 4 | 6 | 67% |
| Lettuce | Canada | 390 | 936 | 42% |
| Mushrooms | Canada | 6 | 9 | 67% |
| Onions | Canada | 268 | 668 | 40% |
| Peppers, Bell | Canada | 122 | 156 | 78% |
| Potatoes | Canada | 344 | 586 | 59% |
| Spinach | Canada | 42 | 47 | 89% |
| Tomatoes | Canada | 264 | 327 | 81% |

Fig. 10 - Canada is the major market for U.S. vegetables

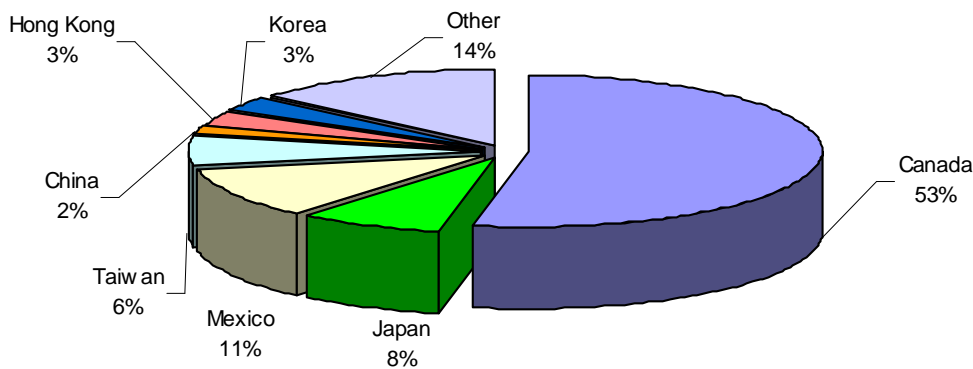


Fruits

Fig. 11 – Major country of fresh fruit exports

| Fruit | Major Country of Export | Volume Exported to Country (Million lbs) | Total U.S Exports (Million lbs) | % of Total Export of Fruit |
|--------------------------|--------------------------------|---|--|-----------------------------------|
| Apples | Canada | 239 | 1497 | 16% |
| Apricots | Canada | 7 | 12 | 58% |
| Avocados | Canada | 1 | 3 | 33% |
| Cantaloupe | Canada | 126 | 162 | 78% |
| Cherries | Japan | 24 | 102 | 24% |
| Grapefruit | Japan | 176 | 472 | 37% |
| Grapes | Canada | 201 | 809 | 25% |
| Kiwi | Mexico | 7 | 15 | 47% |
| Lemons | Japan | 106 | 220 | 48% |
| Limes | Canada | 5 | 8 | 63% |
| Mangoes | UK | 3 | 16 | 19% |
| Melons | Canada | 61 | 94 | 65% |
| Oranges | Canada | 344 | 1274 | 27% |
| Peaches | Canada | 110 | 232 | 47% |
| Pears | Mexico | 128 | 317 | 40% |
| Pineapples | Canada | 26 | 34 | 76% |
| Plums | Canada | 42 | 114 | 37% |
| Raspberries/Blackberries | Canada | 82 | 86 | 95% |
| Strawberries | Canada | 148 | 183 | 81% |
| Tangerines | Canada | 22 | 28 | 79% |
| Watermelon | Canada | 304 | 350 | 87% |

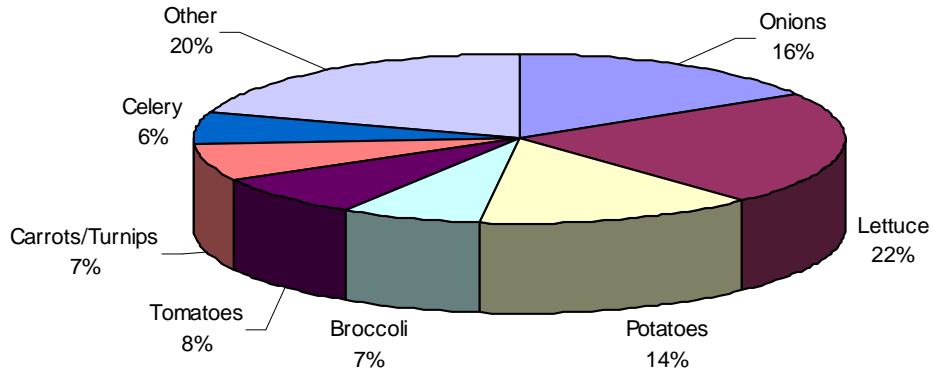
Fig. 12 - 53% of U.S. fresh fruit exports go to Canada



MAJOR PRODUCE EXPORTS (2005)

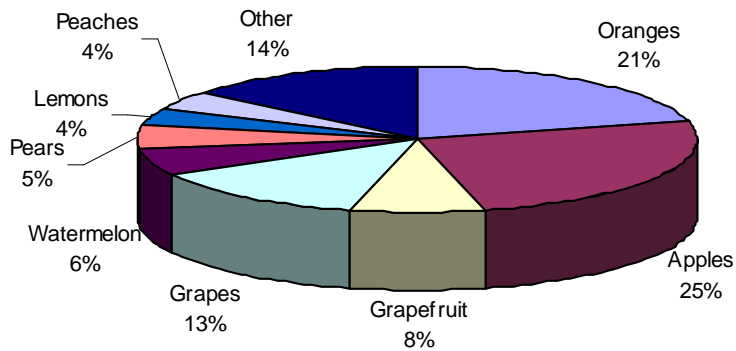
Vegetables

Fig. 13 - Lettuce was 22% of exported vegetables



Fruits

Fig. 14 - Apples were 25% of exported fruits



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- Fig.2 USDA Economic Research Service, *Vegetables and Melons Outlook VGS-321*, July 26, 2007, pp 32-36, <http://www.ers.usda.gov/publications/vgs/tables/trade.pdf>
- Fig.3 USDA Economic Research Service, *Fruit and Tree Nuts Situation and Outlook Yearbook*, Oct 2006; pp 193-195, <http://www.ers.usda.gov/publications/FTS/2006/Yearbook/FTS2006.pdf>
- Fig.4 USDA Economic Research Service, *Vegetables and Melons Outlook VGS-321*, July 26, 2007, pp 32-36, <http://www.ers.usda.gov/publications/vgs/tables/trade.pdf>
- Fig.5 USDA Economic Research Service, *Fruit and Tree Nuts Situation and Outlook Yearbook*, Oct 2006; pp 193-195, <http://www.ers.usda.gov/publications/FTS/2006/Yearbook/FTS2006.pdf>
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