



Exhibition Cost Estimates
PMA Fresh Summit Convention & Exposition
October 28-30, 2021 – New Orleans, Louisiana, USA

*The cost estimates listed below are meant to be used for estimates only. Actual pricing may vary.
 Global Experience Specialists (GES) is the Official Contractor for this show. Online ordering will be available in June.*

Material Handling - GES

*Advanced warehouse and direct to show site rates
 Handling Charges are billed per hundred weight (100lb min.)*

Type of Materials	ST/ST	ST/OT	OT/OT
Advance – crated	\$65.75	\$87.75	\$107.75
Direct - Crated	\$59.75	\$79.25	\$96.75
Direct -Uncrated	\$63.35	\$84.00	\$102.50
Perishable Product	\$44.50	\$58.50	\$72.00

Product Storage/Delivery Rates - GES

Service	Rate
Product Storage (per cubic ft. per day)	\$1.83
Receiving Charges (per shipment)	\$30.75
Product Delivery & Pickup (between refrigerated storage and booth)	No Charge

Installation & Dismantling Labor – GES

Rates listed below are per hour.

Rate	ST	OT
Discount	\$82.25	\$123.50
Regular	\$116.75	\$175.00

Carpet Package - GES

Rates quoted are per square foot. Package includes padding, visqueen delivery, installation, rental, and removal.

Item	Discount Rate	Regular Rate
13 oz. Standard Carpet	\$3.77	\$5.68
26 oz. Plush Carpet	\$4.36	\$6.57
50 oz. Ultra Carpet	\$4.94	\$7.40

Carpet Cleaning - GES

Service	Discount Rate	Regular Rate
Vacuuming & emptying wastebasket before show opens only	\$.38 per sq. ft.	\$.43 per sq. ft.
Vacuuming & emptying wastebaskets daily	\$.33 per sq. ft.	\$.48 per sq. ft.

Booth Packages – GES

10 x 10 Booth Package	Rates
(2) contemporary side chairs	Included
(1) 6' skirted table	Included
(1) wastebasket	Included
(1) 10' x 10' standard carpet	Included
Cleaning for duration of show	Included
Product delivery	Included
Product storage	Included
1st 200 lbs of material handling	Included
Total For Package (Discount Price)	\$226.00

10' x 20' Booth Package	Rates
(2) contemporary side chairs	Included
(1) 6' skirted table	Included
(1) wastebasket	Included
(1) 10' x 20' carpet	Included
Cleaning for the duration of show	Included
Product delivery	Included
1st 200 lbs of material handling	Included
Total For Package (product storage not included)	\$410.25
Product storage (price represents 25% discount from published rate)	\$1.37 per cubic ft

Furniture/Accessories – GES

Item	Discount Rate	Regular Rate
6 ft. skirted table	\$115.00	\$172.75
Chair (plastic contour)	\$49.25	\$73.50
Wastebasket	\$17.15	\$25.75

Rigging – GES

Note: GES is responsible for assembly, installation and removal of all hanging signs/truss. A crew will be assigned consisting of a lift with 2 riggers for aerial work.

Labor	ST	OT
Highlift with crew	\$501.75	\$672.75



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Electricity – Ernest N. Morial Convention Center

NOTE: Outlet not included with booth rental. Prices below include labor, placement. 24 Hour power is an additional charge.

Item	Discount Rate	Onsite Rate
Single Outlet – 120 volt 5 AMP (0- 600w) [Phone, laptops, lead retrieval, water cooler]	\$175.00	\$266.00
Single Outlet - 120 volt 10 AMP (601-1200w) [Desktop computer, fax, printer, TV, Refrigerator]	\$239.00	\$306.00
Single Outlet – 120 volt 15 AMP (1201-1800w) [Vacuum, coffee pot, iron, toaster]	\$270.00	\$350.00
Single Outlet - 208 volt 20 AMPS (2000w) [heater, copier, microwave]	\$461.00	\$576.25

Air/Water/Drainage – Ernest N. Morial Convention Center

NOTE: All services originate from overhead.

Item	Discount Rate	Onsite Rate
Compressed Air Service Connection – (3/4 FPT service outlet, 100 PSI max)	\$440.00	\$550.00
Compressed Air Branch Outlets	\$262.50	\$328.50
Water – Single Outlet ¾” (80 PSI) Cold	\$390.00	\$512.00
Water – Single Outlet ¾” (80 PSI) Hot	\$505.00	\$650.00
Package: Hot and Cold Water with drain (sink not included)	\$989.00	\$1236.25
Water fill & drain – 1-500 gallons	\$415.00	\$520.00
Gas Single Outlet ½” – 2PSI tank	\$361.00	\$457.50

Internet/Networking/Phone – Ernest N. Morial Convention Center

Item	Base Rate	On-site
Internet – Hardline Drop (1) IP Address	\$1174.00	\$1468.00
Additional IP Address	\$177.00	\$221.00
Hub/Switch Rental – 8 port	\$112.00	\$140.00
25 ft Cat 5 Cable (labor optional)	\$30.00	\$38.00.00
Telephone Set (includes line)	\$330.00	\$412.50