



2019 South Africa Corporate Membership Application

COMPANY ANNUAL BUSINESS VOLUME (12 MONTHS)

ALL COMPANIES: Please indicate your company's annual **produce/floral business volume** including all subsidiaries, affiliates or divisions. (All figures shown in South African Rand; pricing valid 1 January 2019 to 31 December 2019.)

Please select your appropriate supply chain segment(s) and corresponding dues from one of the numbered sections below:

PRODUCE MARKETER

Tell us about your company's business (select all that apply)

- Broker (BR)
- Exporter (EXP)
- Foodservice Distributor (FSD)
- Grower/Shipper/Processor (GS)
- Importer (IMP)
- Repacker (REP)
- Produce Wholesaler (PWL)
- Service Wholesaler (SWL)

PRODUCE MARKETER

Gross Annual Produce/ Floral Related Sales	Membership Dues (ZAR)
<input type="checkbox"/> R 0-65 million	R 14,530
<input type="checkbox"/> R 65-130 million	R 19,715
<input type="checkbox"/> R 130-326 million	R 26,240
<input type="checkbox"/> R 326-651 million	R 34,910
<input type="checkbox"/> R 651 million - 1.3billion	R 46,455
<input type="checkbox"/> R 1.3-2.6 billion	R 61,795
<input type="checkbox"/> R 2.6-3.94 billion	R 82,155
<input type="checkbox"/> R 3.9 billion +	R 109,250

BUSINESS SOLUTION PROVIDER

(provides products or services to the fresh produce/floral industry)

Tell us about your company's business (select all that apply)

- Other Business Services (legal, executive search, research firms, etc.) (BUS)
- Consultant (CON)
- Customs Broker (CBR)
- Data Management Providers (data science, sales, inventory services, etc.) (DAT)
- Equipment/Machinery Provider (EQU)
- Financial Services (FIN)
- Food Safety Detection (FDS)
- Packaging Materials Provider (PAC)
- PR/Marketing/Ad Agency (AGY)
- Provider of Supplies Used in Agricultural Production and Distribution (bags, pallets, boxes, chemicals, seeds, breeders, etc.) (GSP)
- Supplier of non-produce item sold in produce department (SPL)
- Software provider (TECH_SOFT)
- Technology provider (TECH)
- Testing and Audit Services (TST)
- Transportation/Logistics Provider (TRANS)
- Trade Media (MEDIA)

BUSINESS SOLUTION PROVIDER

Gross Annual Produce/ Floral Related Sales	Membership Dues (ZAR)
<input type="checkbox"/> R 0-65 million	R 14,530
<input type="checkbox"/> R 65-130 million	R 19,150
<input type="checkbox"/> R 130-651 million	R 29,735
<input type="checkbox"/> R 651 million+	R 46,455

CONSUMER FACING COMPANIES

Select one primary business segment

- Supermarket/Mass Market Retailer (SUP)
- Wholesale Grocer (WHG)
- Convenience Store (CST)
- Foodservice Operator (FS)

Membership Dues

(See chart to the right)

(See chart to the right)

(See chart to the right)

R 12,870

SUPERMARKET/MASS-MARKET/WHOLESALE GROCER

# of stores/units operated or served	Membership Dues (ZAR)
<input type="checkbox"/> 1-10	R 3,845
<input type="checkbox"/> 11-49	R 12,605
<input type="checkbox"/> 50-199	R 25,585
<input type="checkbox"/> 200+	R 26,365

NOT-FOR-PROFIT AND EDUCATIONAL INSTITUTIONS

Tell us about your organization's business

- Promotional Board (PRO)
- Associations (ASN)
- Government (GOV)
- Educational Institution (EIN)

Membership Dues

R 14,055

R 14,055

R 14,055

R 14,055

VIRTUAL RETAILER (VSUP)

Gross Annual Produce/ Floral Purchases	Membership Dues (ZAR)
<input type="checkbox"/> <R 1.3 billion	R 13,310
<input type="checkbox"/> R 1.3-6.5 billion	R 27,455
<input type="checkbox"/> R 6.5 billion +	R 42,545

Does your company also buy or sell floral-related goods and services? Yes No

Please provide your services, products, and/or commodities: _____

Please share the reason you are joining PMA: _____

RECOMMENDED BY

Name _____

Company _____

PRIMARY MEMBERSHIP CONTACT INFORMATION

By providing contact information on this application, the Primary and Secondary Membership Contacts agree to receive member value communications as specified in the Member Contact Policy which can be found online at pma.com.

Name First [] Last []
Job Title []
Company Name []
Street Address 1 []
Street Address 2 []
City [] Province []
Postal Code [] Country []
P.O. Box []
City [] Province []
Postal Code [] Country []
Telephone ([]) [] Fax ([]) []
Mobile Phone ([]) []
Individual Email []
Company Website []
Company VAT # []

MEMBER COMPANY INFORMATION (IF DIFFERENT FROM ABOVE)

Address 1 []
Address 2 []
City [] Province []
Postal Code [] Country []
Phone ([]) [] Fax ([]) []

PLEASE PROVIDE US WITH AN ADDITIONAL MEMBERSHIP CONTACT.

Name First [] Last []
Job Title []
Company Name []
Street Address 1 []
Street Address 2 []
City [] Province []
Postal Code [] Country []
P.O. Box []
City [] Province []
Postal Code [] Country []
Telephone ([]) [] Fax ([]) []
Mobile Phone ([]) []
Individual Email []

PAYMENT INFORMATION

Membership benefits will begin upon receipt of dues payment and be retroactive to the 1st of the month.

PMA Annual Membership Dues R _____

Electronic funds transfer (EFT) Once application form has been processed an invoice will be sent to primary membership contact

PROMOTIONAL CODE
CODE:

By checking this box, I indicate that I authorize this dues payment and understand this payment will make my company an active member of PMA for 12 months. I also understand that at the end of 12 months, my company will be invoiced for renewal.



Submit this form: by email to MembershipSA@pma.com
Questions: On paying membership dues: email at MembershipSA@pma.com
On membership benefits: contact Lindie Stroebel by email at lstroebel@pma.com or +27 79 497 1594