



**Exhibition Cost Estimates**  
**PMA Fresh Summit Convention & Exposition**  
**October 20-21, 2017 – New Orleans, Louisiana, USA**

*The cost estimates listed below are meant to be used for estimates only. Actual pricing may vary.  
 Global Experience Specialists (GES) is the Official Contractor for this show. Online ordering will be available in June.*

**Material Handling - GES**

*Advanced warehouse and direct to show site rates  
 Handling Charges are billed per hundred weight (100lb min.)*

Type of Materials	ST/ST	ST/OT	OT/OT
Advance – crated	\$58.31	\$77.83	\$95.30
Direct - Crated	\$52.66	\$70.13	\$86.05
Direct -Uncrated	\$84.24	\$112.19	\$137.66
Perishable Product	\$39.56	\$51.63	\$63.96

**Product Storage/Delivery Rates - GES**

Service	Rate
Product Storage (per cubic ft. per day)	\$1.63
Receiving Charges (per shipment)	\$27.23
Product Delivery & Pickup (between refrigerated storage and booth)	No Charge

**Installation & Dismantling Labor – GES**

*Rates listed below are per hour.*

Rate	ST	OT
Discount	\$72.95	\$109.43
Regular	\$103.52	\$155.15

**Carpet Package - GES**

*Rates quoted are per square foot. Package includes padding, visqueen delivery, installation, rental, and removal.*

Item	Discount Rate	Regular Rate
13 oz. Standard Carpet	\$3.77	\$5.68
26 oz. Plush Carpet	\$4.36	\$6.57
50 oz. Ultra Carpet	\$4.94	\$7.40

**Carpet Cleaning - GES**

Service	Discount Rate	Regular Rate
Vacuuming & emptying wastebasket before show opens only	\$.38 per sq. ft.	\$.43 per sq. ft.
Vacuuming & emptying wastebaskets daily	\$.33 per sq. ft.	\$.48 per sq. ft.

**Booth Packages – GES**

10 x 10 Booth Package	Rates
(2) contemporary side chairs	Included
(1) 6' skirted table	Included
(1) wastebasket	Included
(1) 10' x 10' standard carpet	Included
Cleaning for duration of show	Included
Product delivery	Included
Product storage	Included
1st 200 lbs of material handling	Included
<b>Total For Package (Discount Price)</b>	<b>\$200.62</b>

10' x 20' Booth Package	Rates
(2) contemporary side chairs	Included
(1) 6' skirted table	Included
(1) wastebasket	Included
(1) 10' x 20' carpet	Included
Cleaning for the duration of show	Included
Product delivery	Included
1st 200 lbs of material handling	Included
Total For Package (product storage not included)	<b>\$363.48</b>
Product storage (price represents 25% discount from published rate)	\$1.22 per cubic ft

**Furniture/Accessories – GES**

Item	Discount Rate	Regular Rate
6 ft. skirted table	\$101.98	\$153.10
Chair (plastic contour)	\$43.41	\$65.25
Wastebasket	\$15.21	\$22.81

**Rigging – GES**

Labor	ST	OT
Highlift with crew	\$447.58	\$600.55



**Exhibition Cost Estimates**  
**PMA Fresh Summit Convention & Exposition**  
**October 20-21, 2017 – New Orleans, Louisiana, USA**

*The cost estimates listed below are meant to be used for estimates only. Actual pricing may vary.  
 Global Experience Specialists (GES) is the Official Contractor for this show. Online ordering will be available in June.*

**Electricity – Ernest N. Morial Convention Center**

*NOTE: Outlet not included with booth rental. Prices below include labor, placement. 24 Hour power is an additional charge.*

Item	Discount Rate	Onsite Rate
Single Outlet – 120 volt 5 AMP (0- 600w) [Phone, laptops, lead retrieval, water cooler]	\$150.00	\$187.50
Single Outlet - 120 volt 10 AMP (601-1200w) [Desktop computer, fax, printer, TV, Refrigerator]	\$184.00	\$230.00
Single Outlet – 120 volt 15 AMP (1201-1800w) [Vacuum, coffee pot, iron, toaster]	\$207.00	\$258.75
Single Outlet - 208 volt 20 AMPS (2000w) [heater, copier, microwave]	\$272.00	\$340.00
1000w par 64 theatrical spot (Incl. power/install/focus/removal)	\$375.00	\$475.00
Single Extension Cord (power and labor not included)	\$23.00	\$23.00
Multiple Connection Box (4 outlets)	\$23.00	\$23.00

**Air/Water/Drainage – Ernest N. Morial Convention Center**

*NOTE: All services originate from overhead.*

Item	Discount Rate	Onsite Rate
Compressed Air Service Connection – (3/4 FPT service outlet, 100 PSI max)	\$250.00	\$312.50
Compressed Air Branch Outlets	\$250.00	\$312.50
Water – Single Outlet 3/4" (80 PSI) Cold	\$390.00	\$487.50
Water – Single Outlet 3/4" (80 PSI) Hot	\$520.00	\$650.00
Package: Hot and Cold Water with drain (sink not included)	\$989.00	\$1236.00
Water fill & drain – 1-500 gallons	\$396.00	\$495.00
Gas Single Outlet 1/2" – 2PSI tank	\$361.00	\$457.00

**Internet/Networking/Phone – Ernest N. Morial Convention Center**

Item	Base Rate	On-site
Internet – Hardline Drop (1) IP Address	\$1300.00	\$1625.00
Additional IP Address	\$148.00	\$185.00
Hub/Switch Rental – 8 port	\$110.00	\$137.50
25 ft Cat 5 Cable (labor optional)	\$30.00	\$37.50.00
Unrestricted telephone line (no set)	\$305.00	\$381.25
Telephone Set (includes line)	\$330.00	\$412.50