



**Exhibition Cost Estimates
PMA Fresh Summit Exposition
October 18-19, 2019 – Anaheim, California**

*The cost estimates listed below are meant to be used for estimates only. Actual pricing may vary.
Global Experience Specialists (GES) is the Official Contractor for this show. Online ordering will be available in June.*

Material Handling - GES

*Advanced warehouse and direct to show site rates
Handling Charges are billed per hundred weight (100lb min.)*

Type of Materials	ST/ST	ST/OT	OT/OT
Advance – crated	\$62.01	\$82.77	\$101.35
Direct - Crated	\$56.00	\$74.58	\$91.51
Direct -Uncrated	\$89.59	\$119.31	\$146.40
Perishable Product	\$42.07	\$54.91	\$68.02

Product Storage/Delivery Rates - GES

Service	Rate
Product Storage (per cubic ft. per day)	\$1.73
Receiving Charges (per shipment)	\$28.96
Product Delivery & Pickup (between refrigerated storage and booth)	No Charge

Installation & Dismantling Labor – GES

Rates listed below are per hour.

Rate	ST	OT
Discount	\$77.58	\$116.38
Regular	\$110.09	\$165.00

Carpet Package - GES

Rates quoted are per square foot. Package includes padding, visqueen delivery, installation, rental, and removal.

Item	Discount Rate	Regular Rate
13 oz. Standard Carpet	\$4.01	\$6.04
26 oz. Plush Carpet	\$4.64	\$6.99
50 oz. Ultra Carpet	\$5.26	\$7.87

Carpet Cleaning - GES

Service	Discount Rate	Regular Rate
Vacuuming & emptying wastebasket before show opens only	\$.41 per sq. ft.	\$.46 per sq. ft.
Vacuuming & emptying wastebaskets daily	\$.36 per sq. ft	\$.51 per sq. ft.

Booth Packages – GES

10 x 10 Booth Package	Rates
(2) contemporary side chairs	Included
(1) 6' skirted table	Included
(1) wastebasket	Included
(1) 10' x 10' standard carpet	Included
Cleaning for duration of show	Included
Product delivery	Included
Product storage	Included
1st 200 lbs of material handling	Included
Total For Package (Discount Price)	\$213.35

10' x 20' Booth Package	Rates
(2) contemporary side chairs	Included
(1) 6' skirted table	Included
(1) wastebasket	Included
(1) 10' x 20' carpet	Included
Cleaning for the duration of show	Included
Product delivery	Included
1st 200 lbs of material handling	Included
Total For Package (product storage not included)	\$386.55
Product storage (price represents 25% discount from published rate)	\$1.29 per cubic ft

Furniture/Accessories – GES

Item	Discount Rate	Regular Rate
6 ft. skirted table	\$108.45	\$162.82
Chair (plastic contour)	\$46.16	\$69.39
Wastebasket	\$16.18	\$24.26



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Electricity – GES

NOTE: Outlet not included with booth rental. Prices below include labor, placement, and 24 hour power. On-site orders are subject to 50% price increase over base rates.

Item	Discount Rate	Base Rate
Single Outlet – 120 volt 5 AMP (500w) [Phone, laptops, lead retrieval, water cooler]	\$121.37	\$182.06
Single Outlet - 120 volt 10 AMP (1000w) [Desktop computer, fax, printer, TV, Refrigerator]	\$206.39	\$309.72
Single Outlet – 120 volt 15 AMP (1500w) [Vacuum, coffee pot, iron, toaster]	\$267.07	\$400.75
Single Outlet - 120 volt 20 AMPS (2000w)	\$327.76	\$491.78

Rigging – GES

Note: GES is responsible for assembly, installation and removal of all hanging signs/truss. A crew will be assigned consisting of a lift with 2 riggers for aerial work.

Labor	Discount Rate	Base Rate
High Lift w/Crew, ST	\$472.89	\$526.70
High Lift w/Crew, OT	\$634.33	\$728.52
Worker per Hour (ST)	\$107.63	\$134.54
Worker per Hour (OT)	\$188.35	\$235.45

Internet/Networking/Phone – Smart City

Item	Base Rate	On-site
Dedicated 3 Mbps Internet – routers allowed - hardline	3495	5244
Internet services – hardline – routers prohibited includes (1) IP address	\$1895	\$1368
Additional IP Address	\$185	\$255
Unrestricted telephone line (includes set)	\$275	\$414
Speaker phone with line	\$465.00	\$690.00

Air/Water/Drainage/Lighting – GES

NOTE: Labor and placement included. Service available from the floor. Additional cost to drop from overhead.. On-site orders are subject to 50% price increase over base rates

Item	Discount Rate	Base Rate
Compressed Air - 1st Outlet	\$704.18	\$1,056.84
1st Water Outlet	\$704.18	\$1,056.84
Water Outlet, Connection	\$254.19	\$381.29
Water Fill & Drain (1-199 Gal)	\$527.85	\$792.34
Water Fill & Drain (200 - 399 Gal)	\$775.17	\$1,167.90
Water Fill & Drain (400+ Gal)	\$1,007.60	\$1,511.40